

请完整填写本表，并连同相关证明文件发送至 info@pelek.eu。由公司管理层签署的申请将优先处理，所有信息均严格保密。

Please complete all sections and return with supporting documents to info@pelek.eu. Applications signed by company management are prioritised. All information is treated as confidential.

1 公司信息 · Company Information

公司/商号名称

Company / trading name

工厂法定名称

Factory legal name

城市/省份

City / Province

网站

Website

成立年份

Year established

联系人及职位

Contact person & position

邮箱

E-mail

微信/WhatsApp

WeChat / WhatsApp

2 产品与制造 · Products & Manufacturing

主要产品类别

Main product categories

月产能

Monthly production capacity

OEM标准交期

Standard OEM lead time

出口占比 %

Export share of output, %

能力 (勾选适用项)

Capabilities

☐ 代工
OEM

☐ 设计代工
ODM

☐ 定制标识/贴牌
Custom logo / private label

☐ 自有模具开发
In-house tooling

☐ 按图纸定制尺寸
Custom dimensions from drawings

现有出口市场

Current export markets

现有欧盟销售/合作伙伴 (如有)

Existing EU sales / partners, if any

3 认证与合规 · Certification & Compliance

现有文件 —— 请附副本

Available documentation — attach copies

☐ CE符合性声明 CE Declaration of Conformity

☐ EN 62208 (空壳机柜) EN 62208 (empty enclosures)

☐ IP等级测试报告 IP rating test report

☐ IK抗冲击测试报告 IK impact test report

☐ RoHS / REACH 合规 RoHS / REACH

☐ ISO 9001 质量管理体系认证 ISO 9001

出具报告的检测机构 · Testing laboratory that issued reports (TÜV / SGS / Intertek / other)

报告编号及日期 · Report numbers & dates

4 钢材来源 —— 金属产品必填 · Steel Origin — Mandatory for Metal Products

欧盟第833/2014号条例第3g条：凡在任何加工环节使用俄罗斯来源钢材的钢铁产品，均不得进入欧盟（“熔炼与浇铸”规则）。每批货物均须附带注明熔炼国家的材质证明书（MTC）。未提供有效 MTC 的货物将无法通过欧盟清关。

EU Regulation 833/2014, Article 3g: iron and steel products cannot enter the EU if any Russian-origin steel inputs were used at any processing stage ("melted and poured" rule). Mill Test Certificates (MTC) stating the country of melt are required for every shipment. Goods without valid MTCs will not clear EU customs.

能否为所用全部钢材提供注明熔炼国的MTC? Can you provide MTCs with country of melt for all steel used?

☐ 可以，每批货物均可提供 Yes, for every shipment

☐ 部分可以 Partially

☐ 不能 No

钢材供应商及熔炼国 (冷轧板/镀锌板/不锈钢) Steel suppliers & mill countries of melt (CR sheet / galvanized / stainless)

5 首选合作模式 · Preferred Cooperation Model

☐ A模式 —— 全托管分销

Model A — Managed Distribution

欧盟库存货物所有权归您所有；Pelek 以您的品牌负责产品上架、市场推广、销售、物流及售后服务。按月结算，统一收取 12% 分销费。Stock placed in the EU remains your property; Pelek runs listings, marketing, sales, logistics and service under your brand. Monthly settlement, 12% distribution fee.

☐ B模式 —— 寄售代销

Model B — Consignment Supply

约定型号寄售至我们的捷克仓库，通过 Pelek 目录销售（您的品牌或贴牌）。售出后按月付款，12% 费率。Agreed SKUs shipped on consignment to our Czech warehouse and sold through the Pelek catalogue (your brand or private label). Payment as goods sell, monthly. 12% fee.

试点合作：贵司管理层是否愿意在我们的欧盟仓库放置首批寄售库存（通常为一个货柜的约定型号）？

Proposed pilot: is your management prepared to place initial consignment stock (typically one container of agreed SKUs) in our EU warehouse?

☐ 愿意
Yes

☐ 愿意，但希望更小的试销
Yes, smaller trial volume

☐ 需内部讨论
Requires internal discussion

拟用于试点的型号/产品线 SKUs / product lines proposed for the pilot

6 补充信息 · Additional Information

贵司为何希望与 Pelek 共同进入欧盟市场？ Why do you want to enter the EU market with Pelek?

7 管理层确认 · Management Confirmation

声明 · DECLARATION

须由总经理、出口总监或公司所有人签署 · To be signed by General Manager, Export Director or company owner

我们确认以上信息属实，已阅读 Pelek 合作方案，并确认本公司寻求的是基于寄售的长期合作 —— 而非一次性预付款贸易。
Name 姓名

We confirm the information above is accurate, that we have reviewed the Pelek Partnership Prospectus, and that our company is interested in a consignment-based partnership — not one-off proforma trading.

姓名 Name

职位 Position

签名及公司盖章 Signature & company stamp

日期 Date

下一步：通过资质审核的申请方将在5个工作日内收到合作协议草案及与 Pelek 管理层的会谈邀请。

Next step: qualified applicants receive a draft cooperation agreement and an invitation to a call with Pelek management within 5 business days.