

Please complete all sections and return with supporting documents to info@pelek.eu. Applications signed by company management are prioritised. All information is treated as confidential. 请填写全部内容，连同证明文件发送至 info@pelek.eu。由公司管理层签署的申请将获优先处理。所有信息严格保密。

1 Company Information

公司信息

Company / trading name 公司/商号名称

Factory legal name 工厂法定名称

City / Province 城市/省份

Website 网站

Year established 成立年份

Contact person & position 联系人及职位

E-mail 邮箱

WeChat / WhatsApp 微信/WhatsApp

2 Products & Manufacturing

产品与制造

Main product categories 主要产品类别

Monthly production capacity 月产能

Standard OEM lead time OEM标准交期

Export share of output, % 出口占比 %

Capabilities 能力 (勾选适用项)

☐ OEM 代工 ☐ ODM 设计代工 ☐ Custom logo / private label 定制标识/贴牌☐ Custom dimensions from drawings 按图纸定制尺寸 ☐ In-house tooling 自有模具开发

Current export markets 现有出口市场

Existing EU sales / partners, if any 现有欧盟销售/合作伙伴 (如有)

3 Certification & Compliance

认证与合规

Available documentation — attach copies 现有文件 — 请附副本

☐ CE Declaration of Conformity CE符合性声明 ☐ EN 62208 (empty enclosures) EN 62208 (空壳机柜)☐ IP rating test report IP等级测试报告 ☐ IK impact test report IK抗冲击测试报告 ☐ ISO 9001 质量体系认证☐ RoHS / REACH 环保合规Testing laboratory that issued reports (TÜV / SGS / Intertek / other)
出具报告的检测机构

Report numbers & dates 报告编号及日期

4 Steel Origin — Mandatory for Metal Products

钢材来源 — 金属产品必填

EU Regulation 833/2014, Article 3g: iron and steel products cannot enter the EU if any Russian-origin steel inputs were used at any processing stage ("melted and poured" rule). Mill Test Certificates (MTC) stating the country of melt are required for every shipment. Goods without valid MTCs will not clear EU customs. **欧盟第833/2014号条例第3g条:** 凡在任何加工环节使用俄罗斯来源钢材投入的钢铁产品，均不得进入欧盟（“熔炼与浇铸”规则）。每批货物必须附注明熔炼国的材质证明书（MTC）。无有效MTC的货物无法在欧盟清关。

Can you provide MTCs with country of melt for all steel used? 能否为所用全部钢材提供注明熔炼国的MTC?

☐ Yes, for every shipment 可以，每批货物均可提供 ☐ Partially 部分可以 ☐ No 不能

Steel suppliers & mill countries of melt (CR sheet / galvanized / stainless) 钢材供应商及熔炼国（冷轧板/镀锌板/不锈钢）

5 Preferred Cooperation Model

首选合作模式

☐ Model A — Managed Distribution

A模式 —— 全托管分销

Stock placed in the EU remains your property; Pelek runs listings, marketing, sales, logistics and service under your brand. Monthly settlement, 12% distribution fee. 欧盟库存货权归您所有；Pelek以您的品牌负责上架、营销、销售、物流与售后。按月结算，12%分销费。

☐ Model B — Consignment Supply

B模式 —— 寄售代销

Agreed SKUs shipped on consignment to our Czech warehouse and sold through the Pelek catalogue (your brand or private label). Payment as goods sell, monthly. 12% fee. 约定型号寄售至我们的捷克仓库，通过Pelek目录销售（您的品牌或贴牌）。售出后按月付款，12%费率。

Proposed pilot: is your management prepared to place initial consignment stock (typically one container of agreed SKUs) in our EU warehouse? 试点合作：贵司管理层是否愿意在我们的欧盟仓库放置首批寄售库存（通常为一个货柜的约定型号）？

☐ Yes 愿意 ☐ Yes, smaller trial volume 愿意，但希望更小的试销量 ☐ Requires internal discussion 需内部讨论

SKUs / product lines proposed for the pilot 拟用于试点的型号/产品线

6 Additional Information

补充信息

Why do you want to enter the EU market with Pelek? 贵司为何希望与Pelek共同进入欧盟市场？

7 Management Confirmation

管理层确认

DECLARATION • 声明

To be signed by General Manager, Export Director or company owner • 须由总经理、出口总监或公司所有人签署

We confirm the information above is accurate, that we have reviewed the Pelek Partnership Prospectus, and that our company is interested in a consignment-based partnership — not one-off proforma trading. 我们确认以上信息属实，已阅读Pelek合作方案，并确认本公司寻求的是基于寄售的长期合作 —— 而非一次性预付款贸易。

Name 姓名

Position 职位

Signature & company stamp 签名及公司盖章

Date 日期

Next step: qualified applicants receive a draft cooperation agreement and an invitation to a call with Pelek management within 5 business days. 下一步：通过资质审核的申请方将在5个工作日内收到合作协议草案及与Pelek管理层的会谈邀请。